

See how SAP Business One provides clear visibility into your entire business and complete control over every aspect of your operations.

# Features



## MOBILITY

With SAP Business One mobile apps, you get immediate access to the most relevant information to help you to run your business from anywhere, any time.

### SAP BUSINESS ONE SALES MOBILE APP

Designed for busy sales teams on the move. Manage leads, customer accounts, view stock, and place an order with the SAP Business One Sales mobile app for iOS and Android.

### SAP BUSINESS ONE SERVICE MOBILE APP

Work smarter and faster with the SAP Business One Service mobile app. Manage and resolve service tickets easily, on the move.



## SALES AND CUSTOMER MANAGEMENT

Oversee the entire sales process and customer lifecycle more efficiently from initial contact to final sale, after-sales service, and support.

### SALES AND OPPORTUNITY MANAGEMENT

Track all sales opportunities and lead activities throughout the sales cycle, from the first contact to deal closing, and accounts payable.

### SERVICE MANAGEMENT

Craft and manage warranty contracts and service agreements efficiently, and enter and respond to service calls quickly.

### MARKETING CAMPAIGN MANAGEMENT

Create, manage, and analyze marketing activities to turn prospects into customers and grow sales and profitability, and efficiency.

### REPORTING AND ANALYSIS

Design detailed reports on all aspects of the sales process – from forecasting to pipeline tracking – by using templates.

### MOBILE SALES

Empower your entire sales organization to manage information on the move anytime, anywhere, and on any mobile device.



## FINANCIAL MANAGEMENT

Improve margins, reduce errors, and drive more profitable decision-making with a complete set of tools for streamlined financial operations.

### ACCOUNTING

Automate the handling of all key accounting processes such as journal entries, accounts receivable, and accounts payable.

### FIXED ASSET MANAGEMENT

Simplify the management of your fixed assets with a virtual function, eliminating the need for repetitive manual data entry.

### FINANCIAL REPORTING AND ANALYSIS

Create standard or customized reports from real-time data to improve your business planning and audit review processes.

### CONTROLLING

Manage cash flow, track fixed assets, control budgets, and monitor project costs with greater accuracy and efficiency.

### BANKING AND RECONCILIATION

Process reconciliations, bank statements, and payments faster through various methods including checks, cash, and bank transfers.



## ANALYTICS AND REPORTING

Empower your employees to make smart, confident decisions faster by capturing all critical information and making it instantly available company-wide.

### DASHBOARDS AND REPORTS

Design intuitive, interactive dashboards and reports that answer your most-pressing questions. Managers can also track revenues, costs, and cash flow accurately; assess performance; and take swift corrective action.

### REAL-TIME ANALYTICS

Access information faster and evaluate it with powerful analytics in real time. With SAP Business One you can simplify data searching and the on-demand creation of standard or ad hoc reports.



## PURCHASING AND INVENTORY CONTROL

Optimize purchasing practices and control costs by managing the complete order-to-pay cycle including receipts, invoices, returns,

### PROCUREMENT

Streamline procurement processes such as requisition requests, purchase order and good receipts creation, and returns management. Improve audits by matching documents, viewing information trails, and handling multiple currencies.

### MASTER DATA MANAGEMENT

Centralize purchasing processes by managing detailed data in a user-friendly interface. View account balance and purchase analyses while maintaining detailed item purchasing information with price lists and tax information.

### WAREHOUSE AND ACCOUNTING INTEGRATION

Benefit from real-time synchronization of goods receipts and inventory levels in the warehouse to perform purchase planning with ease and create an accounts payable invoice automatically from a purchase order or goods receipt.

### ACCOUNTS PAYABLE

Lower costs and optimize your supply-chain relationships. Process accounts payable invoices, cancellations, and credit memos with a purchase order reference; plan material needs; and schedule purchases accordingly.

### REPORTING

Generate integrated reports with real-time data and display them in various report formats or dashboards to gain an overview of what matters most to your business, whether you're using your desktop or your mobile device.



## BUSINESS INTELLIGENCE

Create timely and accurate reports based on company-wide data with analytics and reporting tools.

### REPORT CREATION AND CUSTOMIZATION

Access data from multiple sources, create new reports, and customize existing ones in a variety of layouts with minimal IT overhead.

### INTUITIVE TOOLS

Get insights faster with the ability to drag and relate and drill down data and use search assistance and workflow-based alerts.

### INTERACTIVE ANALYSIS

See your business from a variety of perspectives by using SAP Business One integrated with standard Microsoft Excel functionalities.

### ANALYTICS WITH PREDEFINED METRICS

Improve your cash balance visibility and sales performance dramatically with analytics and predefined key performance indicators.

### POWERFUL DATA VISUALIZATIONS

Make better decisions by enhancing your reports with powerful visualizations.