



SAP Finance Solution Brief

**Instead of talking
about innovation,
let's make it happen.**

A Solution Overview for Finance Leaders

THE BEST RUN

SAP

How much further **will your current tools take you?**

You're charged with the day-to-day finance and accounting operations of the company and with mapping out the future. You're asked to improve efficiencies, control expenses, and manage shrinking resources. You're expected to lower TCO and build ROI. The business needs the fastest, most affordable growth possible, and you need to make it happen.

And so far, you're growing right along with your company. You've got a bigger seat at the table. You're guiding strategy, priorities, investments, and plans. You're delivering increasingly sophisticated analysis, business modeling, and forecasts.

But there's a limit to your legacy systems, and it's limiting your organization's growth.



Aberdeen's Recommendation:

Best-in-class companies are much more likely to have invested in cloud-based ERP solutions that bring innovation and efficiency to alleviate top challenges for financial teams.

How Cloud-Based Efficiency and Innovation Address Finance Challenges, Aberdeen Strategy and Research, April 2022

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SAP is with you every step of the way.

We offer forward-focused cloud solutions backed by decades of expertise – all to help you keep your financial function growing and fuel the growth that will put you ahead of your category. We can help you continually refine your processes, so you can continuously improve and adapt to constant change. And because ours is a world-class cloud solution, you can make the move without the risks or worries of a traditional ERP migration.

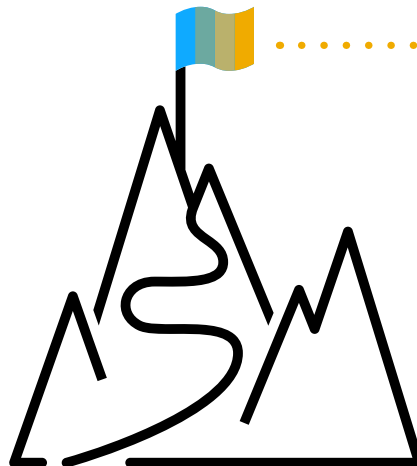
Now let's get started.



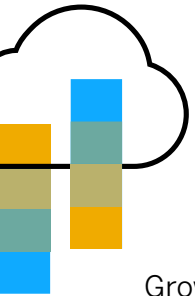
Step #1: Take the lead.

With SAP S/4HANA Cloud, you can efficiently drive top-, bottom-, and green-line growth all across your company – opening new streams of revenue by working with partners throughout your organization. **Here's how:**

- Drive digital-business-model-innovation by creating customer-centric and financially viable usage- and subscription-based billing processes.
- Use out-of-the-box processes to sell, deliver, bill, and monitor a combination of physical goods and services – all delivered in one, end-to-end, quote-to-cash process.
- Make the most of revenue flow with highly automated, exception-based intelligent receivables and payment handling – driven by AI and machine learning.



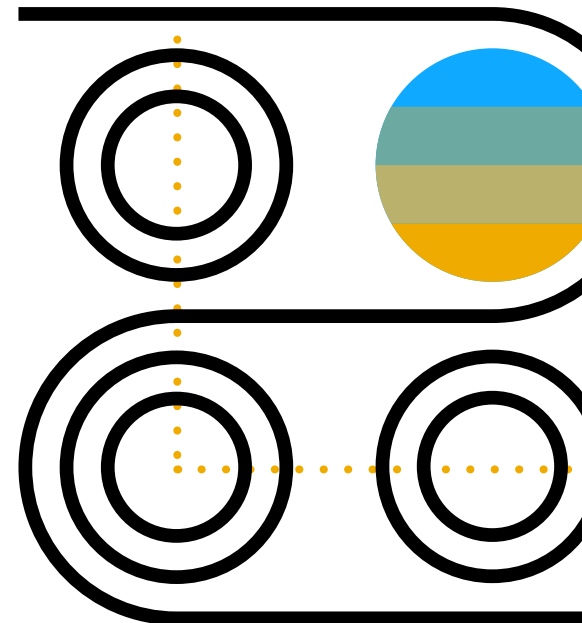
Step #1: Take the lead



Growth isn't cheap, but with SAP S/4HANA Cloud, you can drive down operational costs while driving up organizational growth. **Here's how:**

- SAP S/4HANA Cloud features a single data source for both transactional and analytical data – boosting data-quality management while reducing the time it takes to generate reports.
- All your ledger information is in one place, so data moves quickly – allowing you to close your books faster and support soft closes.
- Industry-specific, best-practice processes combine with AI, machine learning, and RPA to automate what your team is currently doing by hand – so they can handle more volume without more overhead. This also frees them to focus on analysis and action instead of day-to-day administration.
- Order-to-cash, purchase-to-pay, record-to-report, and other end-to-end business scenarios extend across 25 industries, helping you run your business more efficiently.
- Digital assistants help finance users get work done faster, running plan-to-actual, variance analysis, and close periods more accurately and more quickly.
- Intelligent situation handling alerts users to urgent issues, proposing follow-up actions and automating the resolution – so you can solve critical business concerns faster.

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Step #1: Take the lead



Sharper, faster, more precise reporting also helps you dive deeper into what's driving margin. It also shows you where you stand with your sustainability goals. **Here's how:**

- Financial reporting tools built into SAP S/4HANA Cloud help manage everything from budgets and forecasts to sustainability – helping you better understand what drives profitability across customers, products, and channels.
- Analytics embedded into your business processes let you dig into real-time insights on a granular level – so you can get beyond reporting and make better decisions, taking you from analysis to action.
- Predictive finance tools and simulated future bookings help you accurately forecast financial closings – so you can anticipate both challenges and opportunities to deliver better results.
- Environmental, social, and governance (ESG) dimensions built into your financial reports give you a holistic view of the impact of your business decisions.

To take the lead in your industry, you also have to take on continuous improvement.

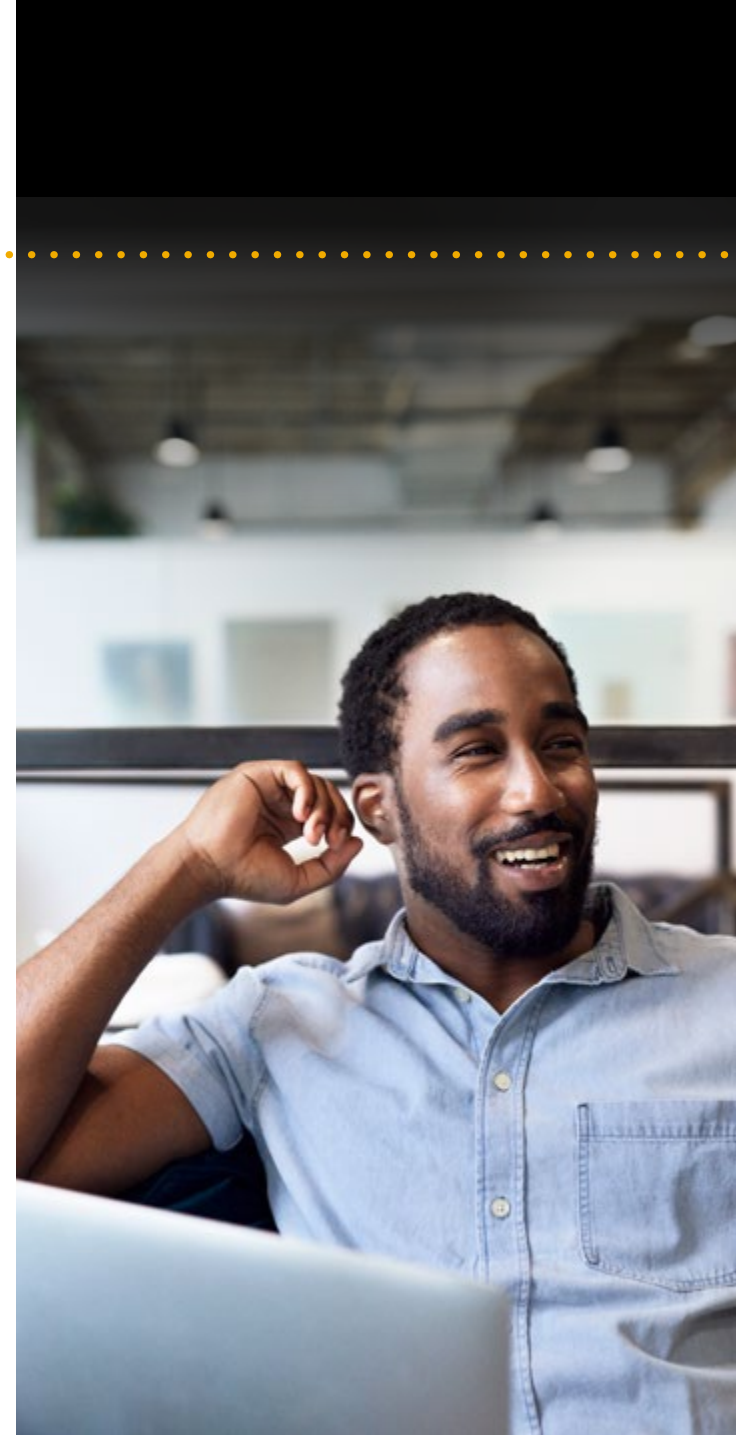
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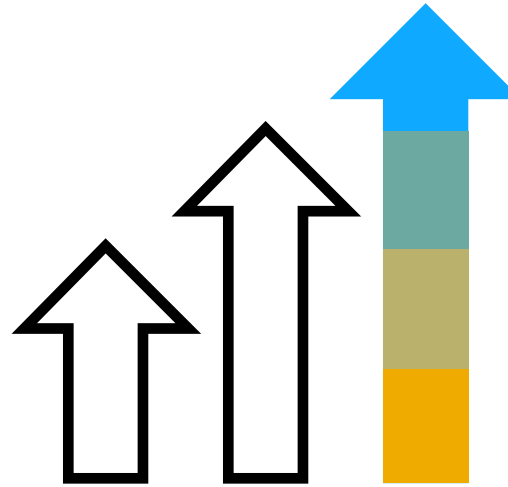
Step #2: Never stop improving.

SAP offers more than technology, we also bring you a way to dive deeper into your underlying processes, get instant analysis of how they're performing, and compare the results with industry benchmarks. With that info in hand, your financial team can continuously deliver better results for the business. **SAP S/4HANA Cloud is how – allowing you to:**

- Shift from calendar-based to continuous accounting by unifying financial, people, and operational data, as well as by integrating planning, accounting transactions, and legal/management consolidation in one system.
- Deliver visibility across the business based on unified financial and operational activities – including financial planning and analysis – that offer KPI comparisons across corporate entities, profit centers, departments, and locations.
- Link and create financial and operational plans, forecasts, and budgets to drive better decisions and deliver integrated strategic plans across lines of business.
- Solve complex business challenges with AI processes customized for your finance, sales, customer service, procurement, and HR lines of business.



Step #2: **Never stop improving.**



Organizations that have adopted cloud-based ERP have a significant advantage in their capabilities that facilitates the streamlining of collaborative processes across organizations, incorporates risk in their analyses, and reports the analyses in a timely manner.

Cloud ERP: The Backbone Behind Finance and Accounting
Agility, Aberdeen Strategy and Research, April 2022

You'll know you're operating at peak efficiency, and you'll keep getting better no matter how much your business grows. That's what we call success.

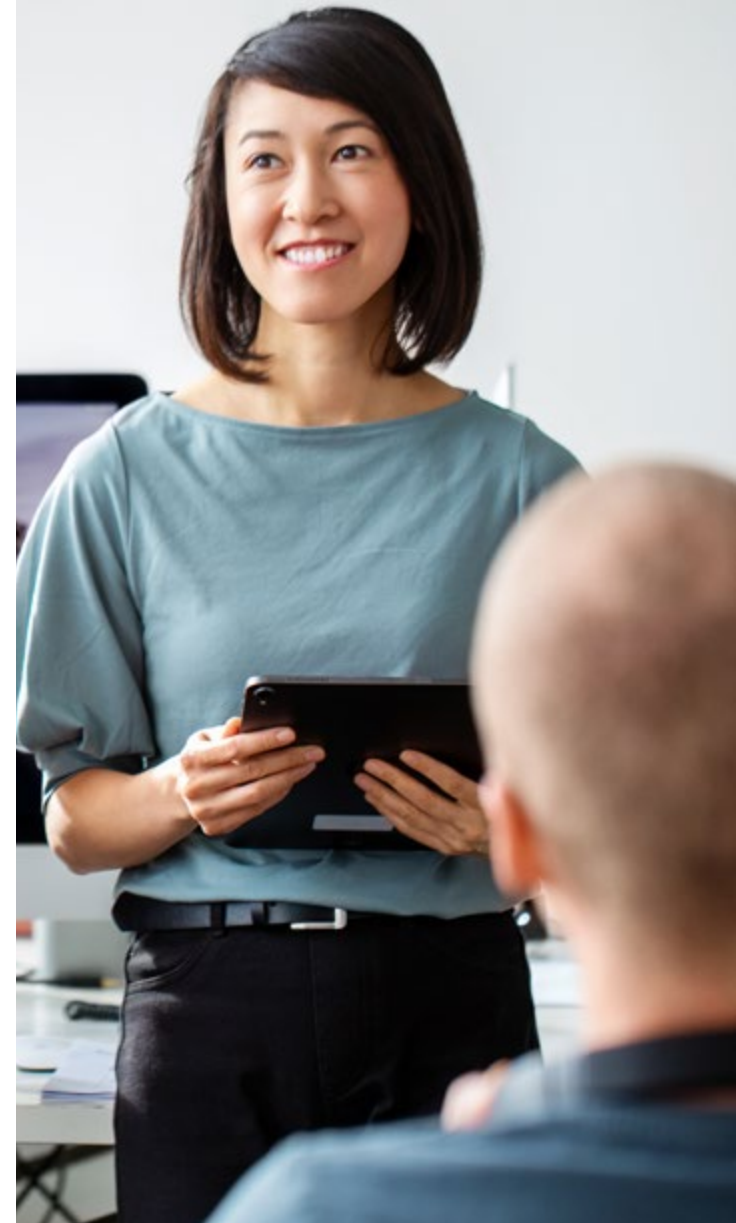
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Step #3: Secure your success.

Shifting from legacy systems to next-gen, cloud ERP is no longer an option – it's a requirement, if you want to stay competitive. But even though it's critical, it doesn't have to be chaotic. With SAP, you can take the worry and what-ifs out of changing financial systems and taking your finance function to the cloud. You can be confident in your decision and your destination – and that we'll help you get there without the disruptions and delays that get in the way of growth.



You'll get outcome-driven support from SAP and our partners, including tailored evaluation tools and next-gen services – all to help you get to the cloud without the chaos.



Step #3: Secure your success.

And with SAP, this is only the beginning of your transformation: Your solution will go with you wherever your business needs to grow. So you can run mission-critical operations at global scale – knowing you can stay on top of international compliance, regardless of how the regulations and taxation rules may change. **We will help you:**

- Enable international, country- and region-specific compliance with IFRS and GAAP reporting.
- Drive compliant growth with built-in localizations in 43 countries and 27 languages, as well as supply local tax reporting, country charts of accounts, and statutory and mandatory reports for quick time to value.
- Protect your sensitive business data with embedded cybersecurity and automated data protection.
- Quickly implement extensions and applications to tackle new needs, new processes, or new pains – without disrupting the cloud ERP processes you have running at the time. So you can innovate with an extensive cloud portfolio of applications for every line of business – from finance, customer relationship management, and customer experience, to spend, supply chain, and human capital management.

SAP is the way to the cloud, and the cloud is the way to innovate.

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Cloud-based ERP companies have the agility to absorb and respond to market changes in a nimble manner.

Cloud ERP: The Backbone Behind Finance and Accounting Agility, Aberdeen Strategy and Research, April 2022

Innovation and the end of limitation.

If you want to lead finance so that your company can lead, you have to push beyond limits. If you want to accomplish all your organization asks, you must be able to innovate in an instant. If you want the global growth you're capable of, you need a cloud partner who'll never stop growing.

So let's stop talking about innovation, and let's get going.



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