# SAP® Business ByDesign®

## NAVIGATOR BUSINESS SOLUTIONS
SAP Gold Partner

Unify all core functions in an end-to-end business suite:

## 39 END-TO-END PROCESS SCENARIOS, MULTI- COMPANY, MULTI-GAAP



Human Resources · Financials · CRM · SAP® Business ByDesign Integrated Cloud Suite · Supplier · Supply Chain · Project Management · + Solution Extensions

See how this cloud ERP package connects every function across your company to proven best practices and analytics.

# FEATURES

## FINANCE

Get a real-time view of your financial condition, streamline your core accounting processes, and better manage cash and liquidity.

**Financial and managerial accounting**
Manage accounts for multiple operating units, currencies, and reporting standards.

**Cash flow management**
Use customer and supplier transaction data to get real-time visibility into your cash position.

## CUSTOMER RELATIONSHIP MANAGEMENT

Expertly manage your marketing, sales, and service processes – and drive customer engagement – with SAP Business ByDesign.

**Marketing**
Use personalized customer information for more-effective campaigns, lead generation and qualification, and sales team handovers.

**Sales**
Gain complete sales force automation and improve account management, from contact interactions to invoicing.

**Service**
Equip employees with the tools and insights they need to deliver superior service and boost customer satisfaction.

## HUMAN RESOURCES

Streamline HR processes, such as organization management, workforce administration, time and attendance, and employee self-service.

**Onboarding**
Simplify employee onboarding and give employees and managers easy access to all relevant information.

**Time, attendance, and labor management**
Manage time, labor, and compensation more effectively with centralized data and self-service processes.

**HR self-services**
Empower employees to self-manage time sheets, procurement processes, and personal information.

**Payroll**
Facilitate payroll processing and take advantage of interfaces for third-party payroll providers.

**Requests and approvals**
Create and monitor policy-compliant purchase requests and automated approvals.

## PROCUREMENT

Empower employees with self-service procurement capabilities to save time and costs, centralize supplier information, and negotiate better deals.

**Sourcing**
Maintain a central database of supplier and product information, making it easier to negotiate better prices and manage multiple supplier contracts.

**Purchasing**
Streamline your company's purchasing activities and provide buyers with real-time information so they can negotiate better prices.

## PROJECT MANAGEMENT

Manage projects of any size and complexity with SAP Business ByDesign.

**Real-time project collaboration and monitoring**
Run more effective, profitable projects by facilitating collaboration and enabling your teams to manage, deliver, and monitor projects in real time.

## SUPPLY CHAIN MANAGEMENT

Improve supply chain effectiveness with better supply-demand matching and increase flexibility by streamlining customer and supplier collaboration.

**Product development**
Accelerate time to market and help ensure product design meets customer specs.

**Supply chain management setup**
Get a clear view of your supply networks and layouts for supply chain modeling.

**Planning and control**
Control material flows with an exception-driven approach to procurement planning.

**Manufacturing, warehousing, and logistics**
Produce high-quality products efficiently, better manage production, and automate related processes.

## VERTICAL-SPECIFIC FUNCTIONALITY

**Manufacturing**
- Get a view of your entire manufacturing operation from start to finish and in real time
- Improve manufacturing efficiency
- Simplify channel and partner management to meet market demand
- Increase customer satisfaction and loyalty with a 360-degree view of customers

**Wholesale distribution**
- Accurately forecast and meet demand
- Gain transparency into your entire supply chain
- Reduce operational costs while optimizing inventory levels and working capital
- Present one face to the customer across your business, regardless of channel or region

**Localization**
Companies in over 130 countries run their business on SAP Business ByDesign. Discover the localization capabilities.

**SAP Business ByDesign is available for a soft ware as-a-service (SaaS) subscription, based on a base package, user types, and number of users.**

**Self-service user**
Allow users to perform core self-service tasks, such as time and expense reporting, purchasing, travel-management and service confirmation.

**Core user**
Enable processes to support office workers, planners, accountants and sales with customer relationship management, purchasing, supply chain management and project management to help manage daily work activities.

**Advanced user**
Provide advanced users with all available functionality including all core and self-service functionality. Allow users to administrate, access the business configurations, user management as well as business analytics for report creation.