



## **SAP BUSINESS BY DESIGN AN ERP SOLUTION FOR GROWTH -FOCUSED LIFE SCIENCES COMPANIES**

We at Navigator believe that our clients' success depends upon understanding their Life Sciences focus well enough to help them achieve their goals. We know your research and science is just as important as the business side of your organization. We're committed to helping you solve business challenges and create opportunities through technology. We're here because our clients need us; they trust us to help them grow their business. The key to building this understanding is knowing the life sciences industry and the detailed process and business issues related to each segment, and how an organization can use technology to keep up with the fast-paced nature of the industry.

“With a validated and scalable ERP system, the company is advancing its vision to build the world’s largest cell and gene therapy manufacturing and testing facility and enable the rapid development and delivery of groundbreaking treatments for patients,” said Peter Carbone, Chief Operating Officer, Center for Breakthrough Medicines. “Navigator executed the work on time and on budget and has proven to be an invaluable partner in our corporate development.”

Leveraging SAP Business By Design, Navigator Business Solutions helps growing Life Sciences companies access better visibility into their business, position themselves for success, and help manage and control the costs involved in research, trials, and commercialization. We know and have been building on top of the industry-leading SAP solutions for years now to support every business phase - from start-up and early research, into trials, and through commercialization, M&A, or an IPO. Leveraging the SAP Business By Design ERP Solution and specially developed industry extensions, we can work with you to implement technology, that fits your organizational needs where you are, and provide a robust platform for your company's continued growth.

Whether a pharmaceutical, biotech, medical device, or contract manufacturer, the demands of life sciences companies change as quickly as the science. This type of dynamic industry requires an agile and scalable ERP solution, like SAP Business By Design. The correct ERP solution will help manage common challenges, track and trace requirements, provide real-time visibility into expenses and revenue, and provide tools for consolidation and reporting all within a validation-ready system.



Navigator's SAP Business By Design life science solution offers the best of SAP's functionality, knowledgeably configured and implemented to meet the needs of life sciences organizations where they are today and scale with them into future growth. The ERP solution that fits your company's needs will allow your whole organization to focus on the science, growth, efficiency, visibility, and compliance.

**Rapid Implementations** – We have done numerous implementations of SAP Business By Design for life sciences companies and bring leading practices based on those past implementations as part of our life sciences packaged solution. With this expertise, we are able to get companies up and operating on the correct enterprise resource planning (ERP) system sooner and at lower costs.

**Scalability** – SAP Business By Design, a cloud-based enterprise resource planning system, provides a scalable solution that will grow with the organization as it progresses towards commercialization and beyond.

**Controls** – Auditable change controls, configurable approval workflows, and user roles allow for the segregation of duties with strong internal financial and change controls providing for SOX compliance promoting investor confidence and Track and Trace as well as 21CFR part 11 requirements. Recommended tools and processes will improve the speed of your financial close and provide data transparently throughout the organization.

**Project Tracking** – SAP Business By Design provides project tracking functionality, including time and expense entry and budgeting. Helps track research and development and capital costs across your organization.

**Global Finance** – General ledger, payables, fixed assets, and cash flow are the engines that drive most transactions. The SAP Business By Design ERP solution is designed from the ground up to support multiple entities, multiple locations, multiple currencies, and multiple languages with robust consolidation reporting features. With built-in system tools to help budget, plan, and forecast financials, inventory, and supply chain.

**Commercialization** - when the time comes and the commercial model has been developed for your product/service, we can optimize it to support your interactions with contract manufacturing organizations (CMO), third-party logistics providers, and procurement vendors. There is no need to implement another toolset to support future growth. Our supply chain professionals can help develop additional new processes to support your expanding business (through natural growth or acquisition). The SAP Business By Design ERP solution provides a future-proof design to support inventory, sales order processes, R&D, and additional commercial operations down the road.

