CONSUMER PRODUCTS DISTRIBUTION NAVIGATOR

As a long-time trusted SAP Global Partner, Navigator Business Solutions partners with SAP to help Consumer Product companies operate with greater agility, make faster decisions, and collaborate around their company, the country, and the World. Navigator offers complete suite-in-a-box, future-proof SAP solutions to help customers grow while supporting the constant changes occuring in their distribution landscape. Navigator delivers the SAP expertise that our clients trust to enhance their businesses and operate as leaner, smarter and more nimble companies.

Navigator's industry solutions, including the Consumer Products Distribution set, are pre-defined SAP Business ByDesign offerings based on Best Practices built for the industry, and refined based on more than 10 years experience implementing distribution solutions to Consumer Product companies of all sizes.

Consumer Product companies, regardless of whether they are start-ups or established organizations, are dealing with rapidly changing distribution models, dynamic product life cycles, increasingly complex supply chains, and integration requirements. Those that have expanded internationally face a complex and demanding regulatory environment . On top of all this is an ever-increasing need to provide management better visibility and clarity into sales performance, financial performance, the status of their supply chain, inventory positions and sell-through.

SOLUTION HIGHLIGHTS - SAP Business ByDesign

FEATURES
- Financials and Analytics
- Multi-Company, multi-country, multi-currency out of the box
- Omni-Channel Ready System of Record
- Manages complex supply chains
- Embedded support for Third-Party Logistics and Third-Party Order Fulfillment
- 70 End-to-End Integration Scenarios
- 277 Open Web Services

COMPLIANCE
- Support for European Data Privacy requirements GDPR/EU-DSGVO
- SAP localization support for 22 countries, pre-localization support for 18 countries.
- Natively Multi-GAAP
- Embedded SoD conflict reporting

NAVIGATOR FEATURES
- Navigator CGP Convenience Pack
- Navigator i-connect support for multiple ecommerce platforms such as Magento, Shopify, Woo Commerce, Amazon and eBay
- Navigator i-connect support for multiple EDI partners including CommerceHub via SPS Commerce and DI Central
- Navigator Usability Suite support for multiple credit card gateways including: Authorize.net, Stripe, PayflowPro, USAePay, and CyberSource
- Navigator E-Suite support for multiple shipping solutions including Pacejet, ShippingEasy and iBol
- Navigator Data Collect Handheld WMS data collection

BENEFITS

- A single solution platform that fits every stage of your business' growth life cycle
- Integration, Flexibility and Scalability
- Suite-In-A-Box covering every aspect of your business including: Finance, Sales, Supply Chain, RMA, EDI, CRM, Human Resources, Quality
- End to End Traceability
- Better decision making with real-time information and Analytics
- True Cloud platform that provides rapid implementation and time to benefit
- Low Total Cost of Ownership - Enable what you need when you need it
- Analytics - Anytime, Anywhere provides a single version of the truth enhancing your ability to run the business

NAVIGATOR BUSINESS SOLUTIONS VALUE PROPOSITION

- Standard Industry specific solution for the Consumer Packaged Goods Industry built on Best Practices
- Consulting team with CPG Distribution industry experience and expertise
- Proven Implementation Methodology that provides a Rapid implementation increasing Return on Investment and lower risk
- Flexible options to add on packages as needed
- Navigator Business Solutions, 10+ years delivering Cloud ERP solutions, SAP's Largest Global Cloud Partner

STANDARD INDUSTRY SPECIFIC PACKAGE

APPROACH : Ideal for organizations that want to get started quickly, get the solution up and running and grow with their business. Perfect for companies that need to transition from their entry level accounting system and spreadsheets to a full platform.

ORGANIZATION: 20 users, 1 location

SERVICES : Navigator's proven five phased, Fixed Scope/Fixed Fee Implementation Methodology provides a roadmap for a rapid implementation.

IMPLEMENTATION TIME	PRICE POINT	PER USER SUBSCRIPTION	PLATFORM
As quickly as 90 days	$100,000 - $125,000 implementation	$16 to $192 per month depending on access level	Cloud

ENTERPRISE - Custom Package available to meet the needs of more complex organizations

CUSTOMER REFERENCES

BackJoy HARRY'S SCHOOLHOUSE ELECTRIC & SUPPLY CO.

NAVIGATOR BUSINESS SOLUTIONS SAP Gold Partner SAP® Qualified Partner-Packaged Solution SAP Pinnacle Awards 2017 Winner

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