

As a long-time trusted SAP Global Partner, Navigator Business Solutions partners with SAP to help Consumer Product companies operate with greater agility, make faster decisions, and collaborate around their company, the country, and the World. Navigator offers complete suite-in-a-box, future-proof SAP solutions to help customers grow while supporting the constant changes occurring in their distribution landscape. Navigator delivers the SAP expertise that our clients trust to enhance their businesses and operate as leaner, smarter and more nimble companies.

Navigator's industry solutions, including the Consumer Products Distribution set, are pre-defined SAP Business ByDesign offerings based on Best Practices built for the industry, and refined based on more than 10 years experience implementing distribution solutions for Consumer Product companies of all sizes.

Consumer Product companies, regardless of whether they are start-ups or established organizations, are dealing with rapidly changing distribution models, dynamic product life cycles, increasingly complex supply chains, and integration requirements. Those that have expanded internationally face a complex and demanding regulatory environment. On top of all this is an ever-increasing need to provide management better visibility and clarity into sales performance, financial performance, the status of their supply chain, inventory positions and sell-through.



# CONSUMER PRODUCTS DISTRIBUTION NAVIGATOR

# SOLUTION HIGHLIGHTS:

## SAP Business ByDesign

### FEATURES

- Financials and Analytics
- Multi-Company, multi-country, multi-currency out of the box
- Omni-Channel Ready System of Record
- Manages complex supply chains
- Embedded support for Third-Party Logistics and Third-Party Order Fulfillment
- 70 End-to-End Integration Scenarios
- 277 Open Web Services

### COMPLIANCE

- Support for European Data Privacy requirements GDPR/EU-DSGVO
- SAP localization support for 22 countries, pre-localization support for 18 countries.
- Natively Multi-GAAP
- Embedded SoD conflict reporting

### NAVIGATOR FEATURES

- Navigator CGP Convenience Pack
- Navigator i-connect support for multiple ecommerce platforms such as Magento, Shopify, Woo Commerce, Amazon and eBay
- Navigator i-connect support for multiple EDI partners including CommerceHub via SPS Commerce and DI Central
- Navigator Usability Suite support for multiple credit card gateways including: Authorize.net, Stripe, PayflowPro, USAePay, and CyberSource
- Navigator E-Suite support for multiple shipping solutions including Pacejet, ShippingEasy and iBol
- Navigator Data Collect Handheld WMS data collection





# BENEFITS:

- A single solution platform that fits every stage of your business' growth life cycle
- Integration, Flexibility and Scalability
- Suite-In-A-Box covering every aspect of your business including: Finance, Sales, Supply Chain, RMA, EDI, CRM, Human Resources, Quality
- End to End Traceability
- Better decision making with real-time information and Analytics
- True Cloud platform that provides rapid implementation and time to benefit
- Low Total Cost of Ownership - Enable what you need when you need it.
- Analytics - Anytime, Anywhere provides a single version of Data truth enhancing your ability to run the business



## STANDARD Industry Specific Package

### Approach:

Ideal for organizations that want to get started quickly, get the solution up and running and then grow the system as their business grows. Perfect for companies that need to transition from their entry level accounting system and spreadsheets to a full platform solution and are looking to take advantage of a Best Practices approach to the implementation.

### ORGANIZATION:

20 users, 1 location

### SERVICES:

Navigator's proven Fixed Scope/Fixed Fee Implementation Methodology that includes five phases: Prepare, Fine Tune, Test, Go-Live and Post Go-Live provides a roadmap for a rapid implementation. It employs a true partnership model with customer that provides the right level of guidance and engagement to ensure success.

### IMPLEMENTATION TIME:

As quickly as 90 days

### PRICE POINT :

\$100,000 - \$125,000 implementation

### PER USER SUBSCRIPTION

\$16 to \$192 per month  
depending on access level

### PLATFORM:

Cloud

## ENTERPRISE Custom Package

### Approach:

Ideal for more established organizations with complex supply chains, industry and government compliance regulations and where business automation, financial visibility and analytics are core requirements. This Best Practices approach provides additional services to assist with change management, specialized procedures and report and enhanced implementation support.

### ORGANIZATION:

20 - 1,000 users, multi-locations,  
multi-entity, multi-country

### SERVICES:

Navigator's proven Fixed Scope/Fixed Fee Implementation Methodology that includes five phases: Prepare, Fine Tune, Test, Go-Live and Post Go-Live provides a roadmap for a rapid implementation. The Enterprise approach augments the Go Live Experience with additional services such as procedures and testing, enhanced training, data migration assistance and change management. Again focusing on providing the right level of guidance and engagement to ensure success.

### IMPLEMENTATION TIME:

16-24 weeks

### PRICE POINT :

Customized based on the Scope of implementation

### PER USER SUBSCRIPTION

\$16 to \$192 per month  
depending on access level

### PLATFORM:

Cloud



# NAVIGATOR BUSINESS SOLUTIONS VALUE PROPOSITION

Standard Industry specific solution for the Consumer Packaged Goods Industry built on Best Practices

Consulting team with CPG Distribution industry experience and expertise

Proven Implementation Methodology that provides a Rapid implementation increasing Return on Investment and lower risk

Flexible options to add on packages as needed

Navigator Business Solutions, 10+ years delivering Cloud ERP solutions, SAP's Largest Global Cloud Partner

## CUSTOMER REFERENCES



SCHOOLHOUSE  
ELECTRIC & SUPPLY CO.



HARRY'S

## ABOUT NAVIGATOR:

Navigator Business Solutions leverages SAP Business ByDesign to enable Consumer Products companies through each business stage; providing cost predictability while delivering scalability through expansion and revenue acceleration - all on one single end-to-end cloud based platform. A complete solution with embedded analytics and a history of continuous innovation.

Navigator brings more than ten years of experience delivering solutions to improve the way you work with flexibility and scalability to bolster the efficiency of your entire enterprise no matter the size.