NAVIGATOR
BUSINESS SOLUTIONS SAP Gold Partner

These SAP ERP Solutions provide an integrated business solution for businesses like yours. This comparison is intended as a high level review - we recommended that you work with your Navigator Business Solutions Account Executive to perform an analysis based on your specific company's needs.

SAP Business Management
Software Comparison

SAP Business **One** | SAP Business **ByDesign**

SOLUTION OVERVIEW

Quick Facts	SAP Business One	SAP Business ByDesign
Ideal for	Small businesses that want to fully integrate their end-to-end business and grow	Midsize (or high growth small) businesses that want to limit their IT infrastructure
Typical Size of Company in Revenue	$1 to $100 Million	$25 to $500 Million
Typical Size of Company in Users	5 - 100 Users	20 - 1000 Users
Industry Support	Manufacturing, Wholesale Distribution, Project & Commercial Services	Manufacturing, Wholesale Distribution, Project & Commercial Services
Scalability	100s of Users	1000s of Users
Delivery Method	Hosted, SaaS	SaaS
Customization Capabilities	Excellent	Good
Integration Options	Excellent	Excellent

KEY FUNCTIONALITY

Financial Management and Accounting		
General Ledger Management	Yes	Yes
Cost Center Accounting and Monitoring Project Costs	Yes	Yes
Banking and Bank Statement Processing	Yes	Yes
Payment Processing and Reconciliation	Yes	Yes
Financial Statements and Reporting	Yes	Yes
Segment Reporting	Yes	Yes
Multi-Company	Yes, Multiple Databases	Yes, Single Database
Multi-currency Handling	Yes	Yes
Fixed Asset Accounting (Acquisition, Depreciation, Retirement)	Limited	Yes
Expense and Reimbursement Management	No	Yes
Revenue Recognition	Limited	Yes
Tax Management	Yes	Yes
Budget Management	Yes	Yes

Sales and Customer Relationship Management		
Customer Contact and Activity Management	Yes	Yes
Sales Opportunity Management	Yes	Yes
Sales Planning	No	Yes
Sales Quotation and Order Management	Yes	Yes
Product and Service Portfolio and Pricing Management	Yes	Yes
Product Specification	No	Yes
Return Material Authorizations	Limited	Yes
Invoicing and Crediting	Yes	Yes
Contract Management and Service Requests	Yes	Yes
Field Service and Repair	Yes	Yes

Purchasing and Supplier Relationship Management		
Purchasing Product Portfolio Management	Yes	Yes
Supplier Life-Cycle and Sourcing Management	Yes	Yes
Purchase Request and Order Management	Yes	Yes
Goods and Services Receipts and Returns	Yes	Yes
Forecasting and Material Requirements Planning	Limited	Yes

Inventory and Distribution		
Inventory Management	Yes	Yes
Serial/Batch Managed Item Tracking, Tracing and Identification	Yes	Yes
Inbound and Outbound Logistics	Yes	Yes
Warehouse and Location Management	Yes	Yes
3rd Party Logistics Integration	No	Yes
3rd Party Order Fullfillment	No	Yes
Serialized Item Tracking, Tracing and Identification	Yes	Yes

Engineering and Production		
Bills of Materials and Production Orders	Yes	Yes
Revision Control	No	Yes
Work Center and Labor Management	Yes	Yes
Bills of Operations and Routing Work Instructions	Yes	Yes
Quality Assurance	No	Yes

Project Management		
Project Costing	Yes	Yes
Planning, Scheduling, and Execution	Limited	Yes
Resource Management	Yes	Yes
Time and Expense Recording	Yes	Yes
Change Management	No	Yes

Human Resources Management		
Personnel Administration	Yes	Yes
Time and Labor Management	No	Yes
Compensation Management	No	Yes
Employee Self Service	No	Yes

Executive Management		
Business Analysis via built-in Reports and Dashboards	Limited	Yes
Organizational Structure Management	No	Yes
Business Area Management	No	Yes

Built-In Services and Support		
Business Configuration	Yes	Yes
Alerts and Approvals	Yes	Yes
Mobile Support (iPhone, iPad, Android)	Yes	Yes
Help and Education	Yes	Yes
Microsoft Office Integration	Yes	Yes
Standard Support Hours	Business Hours	24/7
Premium or Platinum Support Option	Yes	Yes
Country Support	41 Countries	19 Countries
Multi-Language	Yes	Yes
Business Intelligence	Yes	Yes