

**SAP**<sup>®</sup> Business  
ByDesign<sup>™</sup>

 **NAVIGATOR**

# Medical Device Manufacturing Navigator

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As a long-time trusted SAP Global Partner, Navigator Business Solutions partners with SAP to help Medical Device manufacturers operate with greater agility, make faster decisions, and collaborate with increased mobility around their company, the country and the World. Navigator offers complete suite-in-a-box, future-proof SAP solutions to help customers grow while meeting compliance mandates. Navigator then delivers the SAP expertise that our clients trust to enhance their businesses and operate as leaner, smarter and completely compliant companies.



Navigator's industry solutions, including the Medical Device Solution set, are pre-defined SAP Business ByDesign offerings based on Best Practices built for the industry, on more than 10 years of ERP implementations, supporting Mobility, real-time analytics, Quality and the Compliance needs of our customers.

Medical Device manufacturers, regardless of whether they are start-ups or established organizations, have dynamic product life cycles; from development and clinical trials through to distribution and revenue. To get there they often face complex supply chains, a demanding regulatory environment and the need to track everything, and regularly require multi-country compliance and reporting.



# Solution Highlights

## SAP Business ByDesign

### FEATURES

- Financials and Analytics
- Multi-Company, multi-country, multi-currency out of the box
- Manages complex supply chains
- Identified stock (lot/batch control), registered products (serialization)
- Fully embedded production supports both discrete and process manufacturing
- Embedded Quality Control
- Ready to Validate Platform



## COMPLIANCE

- Full and complete Track and Trace via lot/ batch and serial number
- User Authorization and Login Controls/ Management
- Every Transaction is marked with date/ time/user that created it
- A Change Log is maintained for every update to a document/master file record



## NAVIGATOR FEATURES

- Corrective and Preventative Action (CAPA)
  - Action Plan Creation and Maintenance
  - Multi-Step Case Management
- Recall Management
- Product Restrictions
  - Customer
  - Location
  - Supplier
- Sales Tracings to Track Sales to End User



# Benefits

- A single solution platform that fits every stage of your business' growth life cycle
- Mobility, Flexibility and Scalability
- Suite-In-A-Box covering every aspect of your business including: Finance, Sales, Supply Chain, Production, Project Costing/ Management, Human Resources, Quality, Time & Expenses
- End to End Traceability
- Ready to Validate Platform supports regulatory compliance
- Ability to integrate with Enterprise Quality Management Solutions
- Better decision making with real-time information and Analytics
- True Cloud platform that provides rapid implementation and time to benefit
- Low Total Cost of Ownership - Enable what you need when you need it.
- Analytics - Anytime, Anywhere provides a single version of the truth enhancing your ability to run the business



# STANDARD Industry Specific Package

## Approach

Ideal for organizations that want to get started quickly, get the solution up and running and then grow the system as their business grows. Perfect for pre-revenue, clinical trial or recently FDA approved companies that need to transition from their entry level accounting system and spreadsheets to a full platform solution that want to take a Best Practices approach to the implementation.

### ORGANIZATION:

20 users, 1 location

### SERVICES:

Navigator's proven Fixed Scope/Fixed Fee Implementation Methodology that includes five phases: Prepare, Fine Tune, Test, Go-Live

and Post Go-Live provides a roadmap for a rapid implementation. It employs a true partnership model with customer that provides the right level of guidance and engagement to ensure success.

### IMPLEMENTATION TIME:

As quickly as 90 days

### PRICE POINT :

\$100,000 - \$125,000 implementation

### PER USER SUBSCRIPTION

\$16 to \$192 per month  
depending on access level

### PLATFORM:

Cloud

# ENTERPRISE Custom Package

## Approach

Ideal for more established organizations with complex supply chains, industry and government compliance regulations and where business automation, financial visibility and analytics are core requirements. This Best Practices approach provides additional services to assist with change management, specialized procedures and report and enhanced implementation support

## ORGANIZATION:

20 - 1,000 users, multi-locations, multi-entity, multi-countr

## SERVICES:

Navigator's proven Fixed Scope/Fixed Fee Implementation Methodology that includes five phases: Prepare, Fine Tune, Test, Go-Live and Post Go-Live provides a roadmap for a rapid implementation. The Enterprise

approach augments the Go Live Experience with additional services such as procedures and testing, enhanced training, data migration assistance and change management. Again focusing on providing the right level of guidance and engagement to ensure success.

## IMPLEMENTATION TIME:

16-24 weeks

## PRICE POINT :

Customized based on the Scope of implementation

## PER USER SUBSCRIPTION

\$16 to \$192 per month depending on access level

## PLATFORM:

Cloud

# Navigator Business Solutions Value Proposition

- Standard Industry specific solution for the Medical Device Industry built on Best Practices
- Consulting team with Medical Device industry experience and expertise
- Proven Implementation Methodology that provides a Rapid implementation increasing Return on Investment and lower risk
- Flexible options to add on packages as needed
- Navigator Business Solutions, 10 years delivering Cloud ERP solutions, SAP's Largest Global Cloud Partner

## Customer References



# About Navigator

Navigator Business Solutions leverages SAP Business ByDesign to enable Medical Device Manufacturers through each business stage; providing cost predictability for the pre-revenue, capital intensive and clinical trials while delivering scalability through distribution and revenue acceleration and validation - all on one single end-to-end cloud based platform. A complete solution with embedded analytics and a history of continuous innovation.

Navigator brings more than ten years of experience delivering solutions to improve the way you work with flexibility and scalability to bolster the efficiency of your entire enterprise no matter the size.





**SAP<sup>®</sup> Qualified**  
Partner-Packaged Solution



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