Intelligent Finance with SAP solutions

Driving business value with new innovations from SAP S/4HANA, intelligent suite applications, and SAP Leonardo technologies

THE BEST RUN **SAP**

New innovations enabled by SAP S/4HANA Finance solution

Intelligent enterprises across all industries are focused on business outcomes and innovation by leveraging an intelligent suite of applications, intelligent technologies, and digital platforms. Discover how SAP S/4HANA and other finance solutions from SAP can help your business turn digital innovation into a competitive advantage.

Dynamic and predictive planning, analysis*

Real-time evaluation and analysis of new business models and M&A through dynamic planning and forecasting. A universal journal for a single version of the truth, available live and at the most granular level with embedded analytics capabilities. Highly granular profit information to understand integrated value chain costing for effective transfer pricing. Predictive accounting for a forward-looking view by making use of business processes information already within the environment of SAP S/4HANA. *SAP Digital Boardroom for interactive data visualizations to support boardroom conversations, with drill-down capabilities*

Foundation for soft close and granular reporting

One universal journal for a single source of the truth, eliminating reconciliation and enabling instant profit-and-loss insights and detailed reporting on the fly along with continuous, self-auditing tax monitoring and compliant processes. Real-time consolidation capabilities for group close. Goods and invoice receipt reconciliation (GR/IR) for intelligent recommendations and analytical capabilities. Predictive accounting that goes beyond continuous accounting by combining actuals and predictive data for management reporting

Predictive and simplified treasury

Integrated liquidity management, combining cash-flow analysis and business planning with predictive and automated cash forecasting. Simplified, automated bank reconciliations, and workflows enabled by centralized bank account management. Integrated commodity management for commodity procurement, sales, and risk management

Automated and intelligent finance operations*

Standardized receivables management processes that scale according to business needs. Seamless integration to external credit agencies to incorporate external credit ratings, smarter automation, and collaboration for cash collection and centralized information repository for root-cause analysis of disputes. *Intelligent invoice-matching powered by machine learning.*
Ability to close the procure-to-pay loop with secure electronic payment and rich remittance. *Improved visibility to reduce supplier inquiries and maximize early-payment discounts by accelerating invoice processing, with native connection to SAP Ariba solutions.*
Optimization of real estate processes and improvements in the user experience through simplification provided by SAP Real Estate Management application

Always-on compliance

Continuous compliance and effective business processes with less risk. Streamlined audit management. Resources focused on high-impact processes, regulations, and risks to gain ongoing insight, helping ensure continuous compliance and control with SAP S/4HANA. Reduced losses due to fraud by offering real-time detection that enables early intervention and prevention

Consumer-grade experience for high productivity

Role-based, consumer-grade user experience across all tasks. Devices enabled by SAP Fiori apps. Solutions with embedded stakeholder collaboration features for faster issue resolution (for example, chat feature for GR/IR reconciliation)

* Capabilities in italics are supported by additional products

Enabling digital finance

Financial planning and analysis	**Accounting and financial close**	**Treasury management**	**Value proposition**

Financial planning and analysis

- Planning processes integrated into transactional system, allowing for closed-loop planning and execution at any level in flexible frequencies

- Merger of financials and controlling into a universal journal, creating a single source of the truth with detailed drill-down capabilities; managerial views derived from income statement, with no reconciliation needed

- Embedded analytics for on-the-fly simulations with real-time data to model and test impact business decisions will have on profitability; real-time margin analysis capabilities

- Predictive accounting supporting decision-making process on tactical and strategic level, providing a clear view on operational data flow and driving business decisions

Accounting and financial close

- Foundation for soft close through real-time derivation of profitability characteristics, single source of the truth enabled by universal journal, embedded real-time consolidation

- Predictive accounting that goes beyond continuous accounting to provide forward-looking view using business processes information

- Goods and invoice receipt reconciliation that leverages machine learning to give intelligent recommendations and provides embedded stakeholder collaboration tools

- Group reporting for legal and management consolidation with drill-down capabilities

- Statutory reporting that is streamlined and facilitated through a statutory reporting framework

- Continuous, self-auditing tax monitoring processes

Treasury management

- Integrated liquidity management, including cash-flow analysis and embedded liquidity planning based on integrated business planning

- Use of prediction, simulation, and analysis functionality to support an informed and automated forecasting process with higher accuracy

- Central storage of all actual and forecast operational transactions, the single source of the truth for all financial risks

- Insights for improved capital structure to balance debt against equity, risk, and returns in real time

- Simplified, automated bank reconciliations and workflows enabled by centralized bank account management

- Integrated commodity management for commodity procurement, sales, and risk management.

Value proposition

Financial planning and analysis

- Improve profitability

- Improve financial forecast accuracy

- Reduce budgeting and forecasting costs

- Reduce business and operations analysis and reporting costs

Accounting and financial close

- Reduce days to close books

- Reduce audit cost

- Reduce G/L and financial closing costs

Treasury management

- Improve cash forecast accuracy

- Reduce treasury and cash management costs

- Reduce cost of capital

- SAP Digital Boardroom, allowing for detailed analysis of board-level strategies and plans at any level of transaction detail against any version of actual, plan, prior year, or rolling forecast data

- SAP Analytics Cloud solution for predictive analytics, bringing together actuals, forecast, and simulation data to predict market trends and run what-if analyses

- SAP Financial Statement Insights web application for visual analysis of financial statements, including user-defined reporting hierarchies; integration of further finance data sources and notifications based on alerts and thresholds

- Simplified corporation-to-bank communications using the SAP Multi-Bank Connectivity solution to connect to the SWIFT network or directly to banks

Enabling digital finance

Finance operations

Enterprise risk and compliance management

SAP S/4HANA

- Simplified, harmonized, improved collaboration of receivables management processes and improved, intuitive user experience
- Multiple accounts-payable systems integrated for a consolidated view of multiple invoices, suppliers, and vendors
- Ability to close the procure-to-pay loop with secure electronic payment, rich remittance, and improved visibility to reduce supplier inquiries and maximize early-payment discounts by accelerating invoice processing
- Seller-side integration with Ariba Network (invoice and discount management); cost center (SAP SuccessFactors solutions); payment advice (SAP Fieldglass solutions); and SAP Ariba Payables solution for credit card payment
- End-to-end real estate management, including investment and construction, sales and marketing, lease and space management, and maintenance and repair

- Continuous compliance and effective business processes with less risk; streamlined audit management
- Resources focused on high-impact processes, regulations, and risks to gain ongoing insight to help ensure continuous compliance and control with SAP S/4HANA
- Standards supported by the SAP Global Trade Services application embedded into international trade processes for imports and exports for improved compliance and efficiency

Additional intelligent suite solutions and technologies

- SAP Cash Application software to enable next-generation intelligent invoice-matching powered by machine learning
- SAP S/4HANA Cloud for credit integration for better customer credit risk assessment
- SAP S/4HANA Cloud for customer payments, providing a self-service offering to deploy electronic bill presentment and payment processes
- SAP digital payments add-on to process incoming credit card and other real-time payment methods in a secure and efficient way
- End-to-end automated invoice, vendor, and supplier relationship management through SAP Ariba solutions
- End-to-end travel and expense management enabled by SAP Concur solutions
- Increased support for compliance reporting strategies and decisions for managing real estate and leases with the SAP Contract and Lease Management application

- SAP Business Integrity Screening application to improve fraud identification and fraud prevention with customized predictive detection methods; increased accuracy of fraud alerts with predictive algorithms that identify potential cases based on historical data
- Streamlined, automated controls, aligning risk to business value drivers, regulations, and policies through the use of SAP Process Control and SAP Risk Management applications
- SAP Process Control and SAP Risk Management, in combination with SAP Audit Management provides, an effective "three lines of defense" framework to focus on accountability, oversight, and collaboration
- SAP Process Control, delivers high-volume, high-speed Continuous Control Monitoring (CCM) capabilities, with exceptions routed directly to appropriate users for action and issue processing when required
- Support to govern access, secure enterprise applications, protect data, and prevent anomalies and potential security breaches with cybersecurity and data protection software from SAP

Value proposition

Finance operations

- Reduce days sales outstanding
- Reduce A/R write-offs
- Reduce A/R management costs
- Reduce supplier discount lost
- Reduce A/P management costs
- Reduce real estate management costs

Enterprise risk and compliance management

- Reduce losses from unforeseen risks
- Reduce risk management and compliance costs
- Reduce cost of capital

Assess your intelligent finance maturity

What's your performance on finance KPIs?

Key Performance Indicators	Your Performance	Average*	Top 25%*
Finance cost (% of revenue)	?	0.49	0.04
Financial forecast accuracy (in %)	?	80	95
Days to close annual books	?	20	10
Cash forecast accuracy (in %)	?	70	85
Days sales outstanding	?	20	5
Supplier discounts lost (in %)	?	0.01	0
Unplanned losses from unforeseen risk events (in %)	?	0.001	0

* Based on our benchmarking program and customer case studies

Leaders are adopting finance next practices to improve performance:

- Finance organization is enabled and seen as a strategic partner supporting business model transformation, M&A, and other major capital investment decisions.

- Accounting is a continuous process, enabling the organization to conduct fast, soft, and predictive closing.

- The organization has full visibility into accurate and integrated current cash balances and liquidity positions.

- The organization optimizes working capital across its processes by developing proactive a payment strategy and pursuing dynamic discounting opportunities.

- The organization uses a unified framework, taxonomy, and standardized workflows to enable one view of risk.

Next-generation benchmarking

Take this assessment to set the baseline and understand the value potential of an intelligent finance organization.

Customers are Achieving Value from SAP Solutions

The Hershey Company

"SAP software helps us evaluate, manage, and make better decisions in many areas, from brand and customer performance to advertising spend."

John Zimmerman, Director, Financial Data Systems, The Hershey Company

- **Unified and streamlined finance processes and data across its global enterprise with SAP S/4HANA for central finance foundation**

- **Simplified decision-making and improved results**

- **Increased process transparency, efficiency, and control**

- **Accelerated financial closing cycles**

Click here for more information

Imperial Logistics International

"SAP S/4HANA puts analytics directly in the hands of the business with its role-specific, intuitive SAP Fiori UX. For example, our freight agents now have access to customer information and open items at the moment they're needed and can act on that information instantly."

Reimund Kuche, Head of Corporate Accounting, Imperial Logistics International

- **Consolidation of all finance operations in one accounting service center**

- **30% faster reporting processes**

Click here for more information

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