

# CONSUMER PRODUCTS MANUFACTURING

Consumer Products Manufacturing companies come to Navigator when they find their ability to grow and or adapt is being limited by their current processes and systems. Some are outgrowing Quickbooks, others are running a group of disconnected systems while others run simply out-of-date systems that need to be patched together with manual steps to get the job done. All are faced with supply chain and customer demands and requirements that change daily.

Regardless of whether your Manufacturing company is in a rapid growth phase or an established operation - we understand the challenges of working within this ever-changing environment; from sourcing and supply chain visibility, production planning and scheduling to and through optimal warehouse management for efficient fulfillment and robust financial management and reporting. The goal needs to be - automate what can be automated, gain access to real-time data and analytics that provide insight to action all with the purpose of enabling your employees to focus on your customers - a platform that supports your team, not vice versa.

We work with you to understand where you are in your business trajectory, what your unique challenges are, and collaboratively identify the correct solution fit and partner with you to implement a configured ERP platform that meets you where you are in your current business reality and supports and fuels future growth.

While not all Manufacturing companies are the same, they do need a common set of standard ERP features to achieve optimal performance. Navigator has developed a solution package consisting of these features and benefits that meet the needs of industry customers out of the box. This solution-set has been developed through more than 13 years of industry experience, delivering integrated SAP ERP offerings, configured to our clients current and future needs.

## SOLUTION HIGHLIGHTS

### SAP Business ByDesign

#### Features

- Multi-Channel Ready System of Record
- Established EDI integrations
- Financials and Analytics
- Multi-Company, multi-country, multi-currency out of the box
- Manage complex supply chains
- Embedded support for Third-Party Logistics and Third-Party Order Fulfillment
- 70 End-to-End Integration Scenarios
- 277 Open Web Services
- Pre-built, Industry based Reports Package
- Configured support for multiple shipping partners
- Commodity Pricing, Trade and Promotion Pricing as well as an Apparel Matrix
- Comprehensive Warehouse Management and Shop Floor Reporting

#### Compliance

1. Support for European Data Privacy requirements GDPR/EU-DSGVO
2. SAP localization support for 22 countries, pre-localization support for 18 countries.
3. Natively Multi-GAAP
4. Embedded SoD conflict reporting

## BENEFITS

- | A single configurable platform that allows for adjustment at every stage of the business life cycle
- | End to End Visibility
- | Suite-In-A-Box covering every aspect of your business, Finance, Sales, Supply Chain, RMA, CRM
- | Better decision making with real-time information and Analytics
- | Mobility, Flexibility and Scalability
- | True Cloud platform: accelerated implementation and Lower Total Cost of Ownership

## STANDARD INDUSTRY SPECIFIC PACKAGE

### Approach

Ideal for organizations that want to move from Quickbooks or a current set of disconnected systems and want to get up and running quickly. Rapid implementation methodology gets the solution up and running to scale and grow with their business. Perfect for companies that need to transition from their entry level accounting system and spreadsheets to a full platform.

### Organization

20 users, 1 location

### Services

Navigator's proven five phased, Fixed Scope/Fixed Fee Implementation Methodology provides a roadmap for a rapid implementation.

### Implementation Time

As quickly as 90 days

### Price Point

\$50,000 - \$75,000 implementation

### Per User Subscription

\$16 to \$192 per month depending on access level

### Platform

Cloud

## NAVIGATOR BUSINESS SOLUTIONS VALUE PROPOSITION

Standard Industry specific solution for the Consumer Products Industry built on Best Practices

Consulting team with Consumer Products Manufacturing industry experience and expertise

Proven Implementation Methodology that provides a Rapid implementation increasing Return on Investment and lower risk

Flexible options to add on packages as needed

Navigator Business Solutions, 13+ years delivering Cloud ERP solutions

ENTERPRISE CUSTOM PACKAGE AVAILABLE TO MEET THE NEEDS OF MORE COMPLEX ORGANIZATIONS

## CUSTOMER REFERENCES



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