



PRODUCT DATA SHEET: DATA COLLECT ONE- REMOTE

Data Collect One-Remote for SAP Business One extends key Business One functionality to external sales, and delivery staff. Using laptops, rugged PCs or PC tablet devices with Windows XP, Vista or 7 operating systems, Data Collect One-Remote provides timely, complete and reliable online and offline access to all critical SAP Business One functionality.

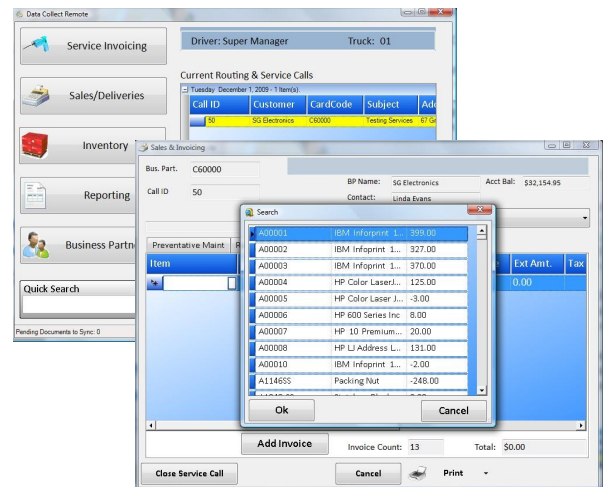
PRODUCT OVERVIEW

To outpace the competition, businesses with field sales and/or delivery staff need to automate customer orders, and product distribution remotely. *Data Collect One-Remote* for SAP® Business One is a true online/offline solution. It integrates directly with SAP Business One allowing field sales professionals to use rugged PCs out in the field offline without wireless connectivity. *Data Collect One-Remote* users can sync updated customer info, sales opportunities, and inventory to and from Business One, and fulfill new orders all while out in the field.

Data Collect One-Remote eliminates double entry, increases productivity and profitability, and improves customer satisfaction.

Data Collect One-Remote can be adopted quickly and easily by the mobile field sales staff.

- **Reliable** mobile access to accurate, up-to-date SAP Business One information.
- **Runs on** laptops, tablets and rugged PC devices using Windows XP, Vista or 7
- **Online / Offline** capabilities provide continuous access to information, even when cellular access is not available.
- **Access** to customer, sales, CRM service and CRM sales opportunities virtually anytime, from anywhere.
- **Shortens** sales cycles, eliminating processing bottlenecks, while improving profits and reducing data entry errors.



KEY PRODUCT FUNCTIONALITY

- ◆ **Create Sales Orders** - These can be printed on site and given to the customer.
- ◆ **Create Invoices** - that update Business One as soon as you have connectivity.
- ◆ **View Replenishment Quantities** - to facilitate filling out the order.
- ◆ **View your Calendar** - to see scheduled activities or create new activities for sales calls while on the road.
- ◆ **Mobile Replenishing** - Go on your customer's site and replenish inventory quantities. Quickly create an invoice by going back to replenishment levels.

CRM Capabilities: With *Data Collect One—Remote*, sales professionals can quickly and easily access and update customer and sales opportunity information, as well as open and update new activities in the SAP Business One CRM module virtually anytime throughout the day, from anywhere, using a tablet or rugged PC. This mobile access to information enhances productivity and profitability by allowing sales professionals to operate more effectively and efficiently in the field.

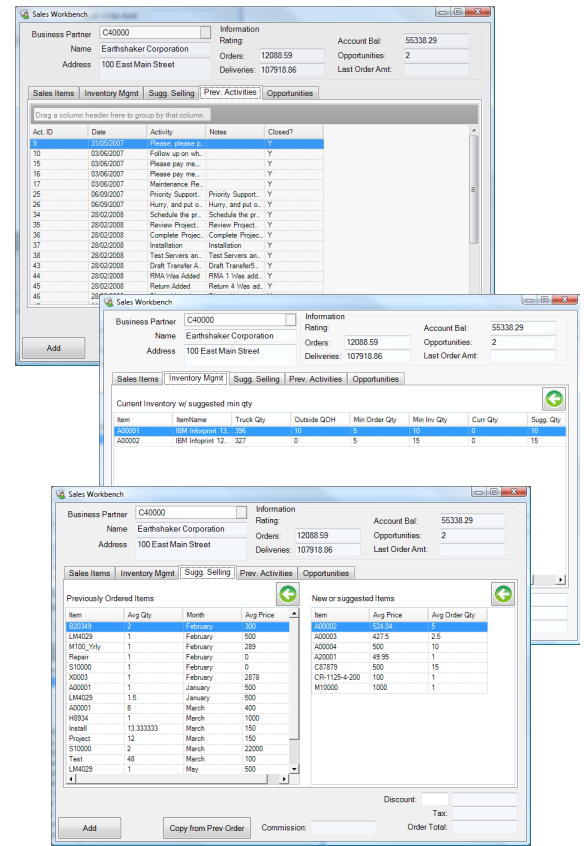
Mobile Sales: The sales module shortens sales cycles by enabling sales reps to quickly and easily enter orders into SAP Business One themselves anytime throughout the day. This avoids end-of-day order processing bottlenecks, reduces operating costs by eliminating paper-based processes and data entry, and prevents errors that can be caused by paperwork handling or manual re-keying of customer and order information. And with *Data Collect One—Remote*, sales reps also have visibility into order history, inventory levels, product pricing and account status.

Mobile Delivery: Field representatives can meet with customers, take an order, pull inventory from their vehicle, create an invoice immediately and even collect payment if the order is COD. The order processing capabilities provided can improve customer satisfaction with immediate fulfillment and reduction in potential errors. Furthermore, face-to-face cross selling and up-selling can improve sales and profitability.

Offline Capabilities - Manage your customers while off line. No need to worry if you're currently connected to the Internet. Have all the access to Business One while in the field to:

- Post Payments
- Capture Customer Signatures
- Add new products
- Scan items onto a sales order
- Print Delivery Documents and Sales Orders
- Create new activities to be followed up on for the next visit
- Reprint previous invoices

All can be synchronized back into Business One while updates on inventory and schedules can be adjusted.



**SAP BUSINESS ONE
MOBILE ENABLED MODULE
CAPABILITIES:**

- Business Partners
- Contacts
- Activities
- Opportunities
- Forecasting
- Items and pricing
- Invoice status, collections & receipts
- Sales reporting
- Order entry and history
- Order management
- Signature capture
- Customer equipment cards
- Service calls



TO LEARN MORE ABOUT DATA COLLECT ONE—REMOTE, OR ANY OF OUR BUSINESS ONE ADD-INS, CALL US TODAY

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